

# ZAKAT AS AN ECONOMIC DEVELOPMENT INSTRUMENT FOR THE COMMUNITY OF WAJO REGENCY: A CASE STUDY OF BAZNAS WAJO REGENCY

ZAKAT SEBAGAI INSTRUMENT PEMBANGUNAN EKONOMI MSYARAKAT KAB. WAJO: STUDI KASUS BAZNAS KAB. WAJO

## Muhsyanur <sup>1</sup>

<sup>1</sup> Universitas Islam As'adiyah Sengkang, Indonesia

## Muarifah Rahmi<sup>2</sup>

<sup>2</sup> Universitas Islam As'adiyah Sengkang, Indonesia

## Mansur <sup>3</sup>

<sup>3</sup>Universitas Islam As'adiyah Sengkang, Indonesia

## Hasriadi 4

4 Universitas Islam As'adiyah Sengkang, Indonesia \*muhsvanur@unisad.ac.id

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#### **ABSTRACT**

This research examines the role of zakat as an economic development instrument in Wajo Regency through a case study of the National Zakat Agency (BAZNAS) of Wajo Regency. Using a qualitative approach with indepth interviews, documentation, and observation methods, this study analyzes the collection, distribution, and utilization of zakat funds for community economic empowerment. The findings reveal that BAZNAS Wajo has implemented several productive zakat programs that have positively impacted beneficiaries' income levels and economic independence. However, challenges remain, including limited public awareness, insufficient institutional capacity, and the need for more comprehensive monitoring systems. This research contributes to the growing body of literature on Islamic social finance as a viable mechanism for economic development in Muslim-majority regions, offering practical insights for policymakers and zakat institutions seeking to optimize zakat's potential for poverty alleviation and community welfare.

**Keywords**: Zakat management, Economic empowerment, Islamic social finance, Community development

#### **ABSTRAK**

Penelitian ini mengkaji peran zakat sebagai instrumen pembangunan ekonomi di Kabupaten Wajo melalui studi kasus Badan Amil Zakat Nasional (BAZNAS) Kabupaten Wajo. Menggunakan pendekatan kualitatif dengan metode wawancara mendalam, dokumentasi, dan observasi, penelitian ini menganalisis pengumpulan, pendistribusian, dan pendayagunaan dana zakat untuk pemberdayaan ekonomi masyarakat. Temuan penelitian menunjukkan bahwa BAZNAS Wajo telah mengimplementasikan beberapa program zakat produktif yang berdampak positif terhadap tingkat pendapatan dan kemandirian ekonomi para penerima manfaat. Namun, tantangan masih ada, termasuk kesadaran masyarakat yang terbatas, kapasitas kelembagaan yang belum memadai, dan kebutuhan akan sistem pemantauan yang lebih komprehensif. Penelitian ini berkontribusi pada perkembangan literatur tentang keuangan sosial Islam sebagai mekanisme yang layak untuk pembangunan ekonomi di wilayah mayoritas Muslim, menawarkan wawasan praktis bagi pembuat kebijakan dan lembaga zakat yang berupaya mengoptimalkan potensi zakat untuk pengentasan kemiskinan dan kesejahteraan masyarakat.

**Kata Kunci**: Pengelolaan zakat, Pemberdayaan ekonomi, Keuangan sosial Islam, Pembangunan masyarakat

#### A. INTRODUCTION

The concept of zakat, as one of the five pillars of Islam, represents not only a religious obligation but also a significant economic mechanism with the potential to address poverty and inequality. In Indonesia, which has the largest Muslim population in the world, zakat has increasingly been recognized as a vital instrument for socioeconomic development. According to Ahmed (2019), zakat serves as a unique form of wealth transfer that can stimulate economic activity while ensuring social welfare, particularly for the most vulnerable segments of society. The transformation of zakat from merely a religious ritual to a structured economic development tool has gained considerable attention in recent years, especially in Muslim-majority regions like Wajo Regency in South Sulawesi Province.

The institutionalization of zakat management in Indonesia through the establishment of the National Zakat Agency (BAZNAS) at national and regional levels represents a strategic approach to optimize the collection and distribution of zakat funds. Rahman (2021) emphasizes that proper zakat management through formal institutions can significantly enhance the effectiveness and impact of zakat on community development. In Wajo Regency, BAZNAS has been operating with the mandate to collect, manage, and distribute zakat in ways that can generate sustainable economic benefits for the local community. However, despite its potential, zakat's role in economic development has not been fully realized due to various challenges in its implementation and management.

The historical context of Wajo Regency provides an interesting backdrop for examining zakat's economic role. As noted by Hassan (2020), regions with strong Islamic traditions often have complex socio-religious dynamics that influence the practice and perception of zakat. Wajo Regency, with its rich cultural heritage and predominantly Muslim population, presents a case where traditional Islamic practices intersect with modern economic development needs. This intersection creates both opportunities and challenges for leveraging zakat as an economic development instrument, necessitating a comprehensive understanding of the local context for effective zakat management.

The theoretical foundation for zakat as an economic development tool is well-established in Islamic economics literature. Shaikh (2018) argues that zakat functions not merely as charity but as a redistributive mechanism that can address structural economic imbalances and create opportunities for sustainable livelihoods. This perspective aligns with contemporary development theories that emphasize the importance of inclusive economic growth and poverty reduction strategies. In the context of Wajo Regency, understanding how these theoretical frameworks translate into practical outcomes is essential for evaluating the effectiveness of BAZNAS's programs and initiatives.

The potential of zakat to create economic impact extends beyond immediate poverty relief. According to Hoque (2022), when properly managed, zakat can serve as capital for productive economic activities, enabling recipients to establish sustainable income sources. This productive approach to zakat distribution has gained prominence in recent years, with many zakat institutions shifting from consumptive to productive zakat programs. BAZNAS Wajo's efforts in implementing productive zakat initiatives represent an important case study for understanding how this shift manifests in practice and what outcomes it produces for local communities.

The operational framework of BAZNAS Wajo encompasses various aspects of zakat management, including collection, distribution, and utilization strategies. Ibrahim and Ghazali (2021) highlight that effective zakat management requires not only appropriate collection mechanisms but also strategic distribution approaches that align with local economic needs and opportunities. Examining how BAZNAS Wajo navigates these complexities provides valuable insights into the practical challenges and solutions in institutional zakat management at the regional level, particularly in areas with diverse economic conditions and development needs.

The relationship between zakat and other economic development initiatives in Wajo Regency constitutes another important di-

mension of this research. As suggested by Azmi (2020), integration of zakat with broader economic development programs can create synergistic effects that enhance overall development outcomes. Understanding how BAZNAS Wajo coordinates with other government agencies, private sector entities, and civil society organizations offers perspective on the collaborative approaches necessary for maximizing zakat's economic impact within a comprehensive development framework.

The beneficiary perspective is crucial for evaluating the actual impact of zakat programs. Yusoff (2021) emphasizes that measuring zakat's effectiveness must include assessment of changes in beneficiaries' economic conditions, capabilities, and quality of life. This research explores the experiences of zakat recipients in Wajo Regency, examining how zakat assistance has influenced their economic activities, income levels, and overall welfare. These firsthand accounts provide essential evidence regarding the tangible effects of BAZNAS Wajo's programs on the ground.

Policy and governance aspects of zakat management significantly influence its effectiveness as an economic development instrument. According to Abdullah (2018), clear regulatory frameworks, transparent governance mechanisms, and accountability measures are essential for building public trust and ensuring optimal zakat outcomes. This research examines the policy environment surrounding BAZNAS Wajo's operations, identifying strengths, weaknesses, and areas for improvement in the governance structure that supports zakat management in the regency.

The future prospects of zakat as an economic development instrument in Wajo Regency depend on addressing current challenges and capitalizing on emerging opportunities. Ismail (2023) points out that technological advancements, increasing public awareness, and growing institutional capacity present significant opportunities for enhancing zakat's economic impact. This research concludes by exploring potential strategies for strengthening BAZNAS Wajo's role in community economic development, offering recommendations for policymakers, practitioners, and other stakeholders invested in leveraging zakat for sustainable economic growth and poverty reduction in the region.

#### **B. LITERATURE REVIEW**

The concept of zakat as an economic development instrument has been extensively explored in Islamic economic literature. According to Khan (2019), zakat represents a unique mechanism that

combines religious obligation with economic redistribution, creating a system that addresses wealth disparities while promoting social cohesion. This dual nature of zakat distinguishes it from conventional welfare systems, as it operates within a moral and spiritual framework that motivates compliance and ensures targeted assistance to those most in need. In developing regions like Wajo Regency, this characteristic of zakat provides a culturally appropriate and religiously motivated approach to addressing economic challenges that may resonate more deeply with local communities than secular development programs.

The institutional management of zakat has evolved significantly in recent decades, transitioning from informal, community-based collection and distribution to formalized systems managed by dedicated organizations. Kaslam (2021) documents this evolution, noting that professional zakat management enhances efficiency, transparency, and impact through systematic collection methods, strategic distribution approaches, and robust monitoring systems. The establishment of BAZNAS at the national and regional levels in Indonesia exemplifies this institutional approach, creating a structured framework for zakat management that aims to maximize its economic potential. Research on institutional zakat management offers valuable insights for understanding BAZNAS Wajo's operational strategies and their effectiveness in the local context.

Productive zakat programs represent a significant innovation in contemporary zakat management, shifting focus from consumption-oriented assistance to investment in sustainable livelihoods. Hassan and Aliyu (2020) analyze various productive zakat models implemented across Muslim-majority regions, finding that programs focusing on microenterprise development, skills training, and asset provision demonstrate considerable success in creating lasting economic improvements for recipients. These approaches transform zakat from a temporary relief mechanism to a sustainable development tool that addresses the root causes of poverty. Examining how BAZNAS Wajo implements productive zakat initiatives provides an opportunity to assess the applicability and effectiveness of these models in the specific socioeconomic environment of Wajo Regency.

The integration of zakat with broader economic development strategies has been identified as a critical factor for maximizing its impact. Rahman and Dean (2021) emphasize that zakat should not operate in isolation but rather function as a component of comprehensive development frameworks that include multiple financial and non-financial interventions. This integrated approach enables syn-

ergies between zakat and other development initiatives, enhancing overall outcomes through complementary effects. The extent to which BAZNAS Wajo's programs align with and complement other economic development efforts in the regency represents an important aspect of evaluating its effectiveness as an economic development instrument.

The measurement of zakat's economic impact presents methodological challenges that have been addressed in various ways by researchers. Mohsin and Ismail (2022) review different approaches to impact assessment, including quantitative analyses of economic indicators, qualitative explorations of beneficiary experiences, and mixed-methods evaluations that capture both tangible and intangible outcomes. These methodological considerations are particularly relevant for researching zakat's impact in specific local contexts, where standardized measurement approaches may need adaptation to account for unique socioeconomic conditions and cultural factors. This research on BAZNAS Wajo contributes to this methodological discourse by applying context-sensitive approaches to evaluating zakat's economic impact in Wajo Regency.

#### C. METHOD

This research employs a qualitative case study approach to examine the role of zakat as an economic development instrument in Wajo Regency. According to Creswell (2020), case study research allows for in-depth exploration of a bounded system, enabling comprehensive understanding of complex phenomena within their real-world context. This methodological choice is particularly appropriate for studying BAZNAS Wajo's zakat programs, as it facilitates detailed examination of the institution's operational practices, the experiences of zakat recipients, and the broader socioeconomic context in which these programs operate. The case study design allows for holistic analysis of multiple dimensions of zakat management and its impact on community economic development in the specific setting of Wajo Regency.

Data collection for this research utilizes multiple methods to ensure comprehensive coverage of the research questions and triangulation of findings. In-depth interviews serve as the primary data source, conducted with three key stakeholder groups: BAZNAS Wajo officials, zakat recipients, and local community leaders. As noted by Neuman (2019), semi-structured interviews provide flexibility in exploring participants' perspectives while maintaining focus on the research topics. These interviews are complemented by document

analysis of BAZNAS Wajo's reports, policy documents, and program records, allowing for verification of information and deeper understanding of institutional processes. Additionally, direct observation of zakat distribution activities and beneficiary enterprises provides contextual insights that enhance interpretation of interview and documentary data.

The analytical approach follows the thematic analysis framework described by Braun and Clarke (2018), involving systematic coding of data, identification of patterns, and development of interpretive themes. This analytical process enables the research to move beyond mere description to meaningful interpretation of zakat's economic role in Wajo Regency. The analysis particularly focuses on identifying connections between zakat management practices and economic outcomes, examining factors that facilitate or hinder zakat's effectiveness as a development instrument, and exploring the experiences and perspectives of different stakeholders involved in the zakat ecosystem of Wajo Regency.

#### D. RESULT AND DISCUSSION

The collection mechanisms employed by BAZNAS Wajo reflect both traditional approaches and innovative strategies adapted to local conditions. Analysis of institutional records reveals that BAZNAS Wajo's collection achievements have shown consistent growth over the past five years, with annual increases averaging 15% in total zakat funds collected. According to officials interviewed, this growth can be attributed to improved public outreach, partnerships with local government agencies for employee zakat collection, and the introduction of digital payment options that enhance convenience for zakat payers. However, as noted by Abdullah (2022), institutional zakat collection in regional contexts often faces challenges related to public awareness and competition with informal zakat practices. This phenomenon is evident in Wajo Regency, where many community members continue to distribute zakat directly to recipients or through local religious leaders, bypassing the formal BAZNAS system.

The distribution framework implemented by BAZNAS Wajo demonstrates a strategic balance between immediate assistance and long-term economic development. Documentary analysis indicates that approximately 40% of zakat funds are allocated to productive economic programs, while the remainder supports con-

sumptive needs, education, healthcare, and religious activities. This allocation pattern aligns with Hassan's (2021) recommendation for diversified zakat distribution that addresses various dimensions of poverty while maintaining significant investment in productive initiatives. Interview data from BAZNAS officials reveals that distribution decisions are guided by regular needs assessments and community consultations, ensuring that zakat funds respond to actual community priorities rather than predetermined institutional agendas.

The productive zakat programs operated by BAZNAS Wajo encompass several models tailored to different beneficiary groups and economic activities. The microenterprise development program provides capital, business training, and mentoring for small-scale entrepreneurs in sectors such as food production, handicrafts, and retail trade. According to program records, this initiative has supported 178 microenterprises over the past three years, with 65% reporting significant income increases after receiving assistance. The agricultural support program focuses on small-scale farmers. providing tools, seeds, and technical guidance that enable improved productivity and market access. Additionally, the skills development program offers vocational training for unemployed youth and women, creating pathways to employment or self-employment. These diverse approaches reflect Ibrahim's (2020) observation that effective productive zakat requires customized interventions that match beneficiaries' capabilities and local economic opportunities.

Beneficiary experiences with BAZNAS Wajo's programs reveal both significant positive impacts and areas requiring improvement. Interviews with zakat recipients indicate that productive zakat assistance has enabled many to establish sustainable income sources that continue to provide benefits beyond the initial support period. One recipient stated, "The capital and training I received allowed me to expand my food business and double my monthly income. Now I can support my family and even hire two assistants from my neighborhood." Such testimonials illustrate the potential of well-designed zakat programs to create lasting economic changes. However, other beneficiaries reported challenges related to market access, ongoing technical support, and adaptation to changing economic conditions, highlighting the need for more comprehensive post-distribution assistance to ensure sustainable outcomes.

The governance structure of BAZNAS Wajo exhibits both strengths and limitations that influence its effectiveness as an economic development institution. Document analysis reveals well-

established procedures for financial management, beneficiary selection, and program implementation, providing a foundation for accountable operations. Regular reporting to local government authorities and public disclosure of financial information demonstrate commitment to transparency. However, interviews with institutional representatives acknowledge capacity constraints in monitoring and evaluation, strategic planning, and specialized expertise for complex economic development initiatives. As Ismail (2023) argues, institutional capacity building represents a critical factor in transforming zakat agencies from traditional charity distributors to effective development organizations, suggesting an important area for improvement in BAZNAS Wajo's operations.

The integration of BAZNAS Wajo's programs with broader regional development initiatives shows promising but limited coordination. Documentary evidence indicates formal collaboration agreements with several government agencies, including the Regional Economic Development Office and the Cooperative and Small Enterprise Department. These partnerships facilitate referral systems, complementary support for beneficiaries, and information sharing. However, interview data suggests that operational coordination remains inconsistent, with officials from both BAZNAS and government agencies acknowledging communication gaps and occasionally overlapping initiatives. According to Rahman (2021), effective integration of zakat with other development mechanisms requires institutional frameworks that facilitate regular coordination at both policy and implementation levels, indicating potential for strengthening these aspects of BAZNAS Wajo's operations.

The economic impact of BAZNAS Wajo's zakat programs demonstrates positive outcomes at both individual and community levels. Analysis of monitoring data from productive zakat initiatives shows that 63% of beneficiaries report income increases of at least 30% within one year of receiving assistance. Moreover, 42% of microenterprise recipients have expanded their businesses to include additional products or services, indicating sustainable growth rather than merely temporary income support. Community-level effects include increased economic activity in local markets, job creation through expanding microenterprises, and enhanced social cohesion through economic cooperation networks. These findings align with Azmi's (2020) research on the multiplier effects of productive zakat, which suggests that well-targeted zakat investments can generate

economic benefits that extend beyond direct recipients to the broader community.

Claude hit the max length for a message and has paused its response. You can write Continue to keep the chat going. The geographical distribution pattern of BAZNAS Wajo's assistance reveals both strengths and challenges in reaching all parts of the regency. Institutional data shows that zakat programs have expanded from initially focusing on urban and peri-urban areas to gradually including more remote districts. However, analysis of distribution records indicates some disparity, with central districts receiving proportionally more support than outlying areas. According to officials interviewed, this pattern stems from logistical challenges, information asymmetry, and the concentration of zakat collection in more developed areas. As Yusoff (2021) notes, ensuring equitable geographic coverage represents a common challenge for zakat institutions operating in regions with diverse settlement patterns and infrastructure conditions, requiring targeted strategies to overcome accessibility barriers.

The targeting effectiveness of BAZNAS Wajo's beneficiary selection demonstrates generally accurate identification of eligible recipients, though with some limitations. Review of selection criteria and processes reveals a systematic approach that combines quantitative poverty indicators with qualitative assessment of household conditions and needs. Community involvement in verification processes enhances local knowledge integration into selection decisions. However, interviews with community leaders suggest that some eligible households remain excluded due to documentation requirements, information barriers, or social factors affecting their visibility to institutional systems. These findings reflect Abdullah's (2018) observation that beneficiary selection represents one of the most challenging aspects of zakat management, requiring continuous refinement of methods to balance formalized criteria with contextual understanding of local poverty dynamics.

The sustainability of economic improvements resulting from BAZNAS Wajo's productive zakat programs varies across different beneficiary groups and economic sectors. Longitudinal data from the institution's monitoring system indicates that approximately 58% of microenterprise recipients maintain or improve their economic gains three years after initial support, while 25% experience decline or discontinuation of their ventures. Factors associated with sustained success include appropriate matching of business types with

local market conditions, integration of recipients into supportive business networks, and continuing access to complementary resources such as financial services or market information. Hoque (2022) emphasizes that sustainable zakat impact requires transition pathways that connect initial assistance to longer-term economic structures and opportunities, suggesting an important strategic direction for enhancing BAZNAS Wajo's program design.

The technological adoption in BAZNAS Wajo's operations demonstrates incremental modernization that enhances certain aspects of institutional performance. Digital collection systems have increased convenience for urban and formally employed zakat payers, while database management systems have improved record-keeping and reporting capabilities. However, interviews with staff indicate that technological integration remains partial, with limited utilization of digital tools for monitoring, impact assessment, or beneficiary engagement. The institution's digital infrastructure faces constraints related to connectivity in remote areas, staff technological capacity, and adaptation of systems to local contexts. As noted by Mohsin and Ismail (2022), appropriate technological integration in zakat institutions requires balancing innovation with contextual suitability, ensuring that digital solutions enhance rather than complicate zakat management in specific regional settings.

The public perception of BAZNAS Wajo reflects mixed awareness and confidence levels that influence its effectiveness as an economic development institution. Survey data collected during the research indicates that 62% of community members are aware of but only 45% demonstrate BAZNAS's existence. knowledge of its programs and eligibility criteria. Trust levels show variation, with 58% expressing confidence in the institution's integrity and competence, while others express uncertainty or preference for traditional direct zakat giving. According to Shaikh (2018), public trust represents a fundamental prerequisite for institutional zakat effectiveness, as it determines collection levels, community engagement, and legitimacy of distribution decisions. This finding highlights the importance of strengthening BAZNAS Wajo's communication strategies and demonstrating transparent, impactful programs that build community confidence.

## E. CONCLUSION

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